



Welcome to the inaugural edition of NeTLIMS eNews. We hope you find our e-newsletter informative and interesting. We will be bringing our customer experiences from the field and sharing different case studies presented by NeTLIMS' clients with you as well as our latest products and enhancements.

We welcome your feedback. Please send your comments and suggestions for future articles to info@netlims.com.

All the best,

Gonen Ziv
Chief Operating Officer

Some Interesting Facts about NeTLIMS

- NeTLIMS' operations span multiple continents, and its roster of customers include commercial and hospital clinical laboratories. Some of the largest clinical laboratories in the New York metropolitan area use our AutoLIMS product suite.
- NeTLIMS was recently selected by Quest Diagnostics, the world's largest reference laboratories network, to power their operations in India. Look for an update on this news item in an upcoming NeTLIMS newsletter.

Our AutoLims platform is based on a single database that supports all disciplines and departments within the lab environment, thus enabling full cooperation and information sharing between all users. Our Windows-based environment is fully operational from the keyboard and it is open on all ends, offering standard interfaces with a choice of Intel/Unix servers and multiple databases. The system is truly scalable to support an average size lab or an entire country. There are no limits on the number of facilities, physicians, tests and data that can be stored by the system.

Lab Replaces a Home-Grown LIS and Achieves Great Success

by Anna M. Welder MT (ASCP), Barbara J. Sevener MBA, MT (ASCP) and Dennis Winsten

NICL Laboratories, a large independent clinical lab in Illinois, was faced with the challenge of replacing an outdated "home-grown" LIS. Replacing a home-grown system can be difficult, in large part because it is usually "tailored" specifically to the needs and wants of laboratory operations. After

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New Product Enhancements

AutoLIMS has the ability to operate multiple sites in one database.

AutoWeb now supports partial payments and payment plans as part of its Patient Service Center functions.

All on-screen tables, together with their content, can now be exported to an HTML report in addition to existing EXCEL file export format in all AutoLIMS products.

an extensive selection process and evaluation of more than ten LIS systems, NICL selected our AutoLims solution, which they deemed capable of meeting their many unique laboratory needs.

NICL has now been live with AutoLims for more than a year and is reaping many benefits of using the new technologies and advanced applications in meeting its laboratory business objectives. According to NICL, benefits achieved include a higher volume of testing being done in a shorter time period, simplifying and speeding up of many lab processes and Internet web access capability which has improved NICL clients' satisfaction for quick access to laboratory results. Autolims has also allowed NICL to be more aggressive in their marketing efforts and provides them with a more diversified business model. For the complete version of this case study, please see www.netlims.com.

Images can be incorporated with NeTLIMS' standard HL7 interfaces.

AutoAP can now print labels for pathology slides and blocks with two dimensional barcodes.

New AutoCRM Application Helps Laboratories Monitor and Improve Client Service Levels

NeTLIMS recently launched AutoCRM, a new application that allows reference laboratories to proactively monitor their client service levels for every account. Completely integrated with our AutoLims® product suite, this new solution helps laboratories track and improve their service to clients without requiring any additional setup or interfaces.

In addition to complete electronic tracking of client requests and complaints and progress for each task, AutoCRM offers client and employee centric displays. With AutoCRM, a laboratory enjoys a generation of prioritized and categorized tasks which are assigned to users with a due date and extensive filters for work lists such as late and critical items. General messages provide sharing of information in client services, and users can perform a text search to locate existing or similar items.

NeTLIMS Launches Integrated Mobile Phlebotomy Solution

NeTLIMS has launched AutoMobile to help clients expand support of on-the-road and in-hospital phlebotomy using standard hardware. The solution provides phlebotomists with remote access, allowing them to be notified of requisitions to be drawn and provide feedback and pickup notifications, all in real-time. A PDA-based solution, AutoMobile uses computerized instructions, positive patient identification and sample label generation or reading of pre-tagged tubes to eliminate drawing errors. In addition, through the use of cell phone connectivity or wireless networks, AutoMobile logs all bi-directional updates into the AutoLims system, giving lab managers a new level of control and providing laboratory clients with a new, innovative level of service.

Quest Diagnostics Selects NeTLIMS to Power Their Operations in India

Quest Diagnostics (NYSE:DGX), one of the world's largest reference laboratories, has selected our AutoLims to power its international laboratories operations in India. After an extensive research and selection process that encompassed many LIS solutions in the marketplace, Quest signed an agreement licensing AutoLims.

"We were very honored to have been chosen by Quest Diagnostics after such an exhaustive selection process," said Gonen Ziv, COO of NeTLIMS.

"We knew we had one of the most comprehensive and intuitive Laboratory Information Systems in the world. It is gratifying to have a company with Quest Diagnostics' reputation substantiate our product's capabilities."

Stay tuned for more news.



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